

## 2025 'Knysna Property-Sellers Guide' - Winter Edition

- Are you curious about the market value of your property, home, or vacant stand in Knysna, Sedgefield, Wilderness, or Mossel Bay?
- Are you thinking of selling or just want to know the current market value?
- Are you on the market but not sold yet?

This guide is your go-to for practical tips, local vibes, and Lightstone data, whether you're ready to sell or just exploring. I'm Nick Davel, your Knysna-based RE/MAX Coastal agent, backed by an award-winning team and global network.

- Grab my comprehensive '[Moving Out & Relocation Guide](#)' [HERE](#)
- Grab my comprehensive '[Sole Mandate Guide & Checklist](#)' [HERE](#)
- Grab my comprehensive '[Property Seller's & Buyer's Checklist](#)' [HERE](#)

Let's dive into Knysna's hot Winter 2025 market!

### Why Knysna's Market is Buzzing in 2025

Knysna's property scene is alive! Its international flavor draws retirees, semigrants, and global buyers. From high-end estates like Pezula to affordable homes in Knysna Central, there's something for all. Outlying areas like Rheenendal are also amazingly popular.

Knysna property sales hit R2.01 billion over the past 12 months (moving annual total), close to half of Mossel Bay's R4.3 billion annual market.

The Garden Route remains in high demand. Knysna is growing at 7 to 9% year-on-year, outpacing national averages. Lightstone data shows 60% of sales are cash or pre-approved bonds, signaling strong buyer confidence.

Lightstone data reveals:

- \* 36% freehold homes, 31% sectional titles, 33% estate properties sold
- \* Average sold price: R6.4 million (Property24, 2025)
- \* Hot sales: R1.5 million to R3 million range (45% of transactions)
- \* Buyers: 36 to 49-year-olds lead (40%), 50+ love estates (35%), 25% foreign buyers
- \* Origins: 55% Gauteng, 30% Western Cape, 15% international (UK, Germany, US)
- \* Ownership: 8+ years, especially rentals or dual-living homes
- \* Transfer times: Average +-74 days, faster for cash deals (55 days)
- \* Knysna Price trends: (2022 to 2025)
  - Freehold homes up from R5.2 million to R6.4 million,
  - Sectional titles from R3.8 million to R4.9 million,
  - Estates from R7.5 million to R9.0 million

## Knysna's vibe sparkles with annual events like:

- \* Knysna Oyster Festival (July 4 to 13, 2025): Oysters, music, sports, a global party
- \* Knysna Forest Marathon (June 2025): Runners race through epic forests
- \* Knysna Cycle Tour: Cyclists hit scenic routes, drawing crowds
- \* Pink Loerie Mardi Gras: A vibrant arts fest celebrating diversity
- \* Simola Hillclimb: International uphill race during May
- \* Three world-class golf courses, Pezula, Simola, and Knysna, lure golfers and luxury buyers.

The Western Cape expects 3 to 7% price growth in 2025, driven by:

- \* Interest rate cuts to 7.25% (SARB, May 2025), upping loans by 10%
- \* Foreign buyers from the UK, Germany, US, loving the weak rand
- \* Semigration: Professionals and retirees chase Knysna's lagoons and lifestyle

Sedgefield, Wilderness, and Mossel Bay share the buzz, with coastal homes and vacant stands in high demand. The Winter season always brings serious buyers!

Curious about your property's value?

Email me at [nick@remaxcoastal.co.za](mailto:nick@remaxcoastal.co.za) for a street/suburb report.

## Thinking of Selling?

Selling's personal. If only more agents would realize that.

Are you:

- \* Moving for work or family
- \* Downsizing or upgrading
- \* Cashing in on investments
- \* Chasing a new vibe

Knowing your why shapes your plan. Just curious about your home's worth?

Call me for a friendly coffee chat, no pressure, no obligation!

Want to know your home's realistic market value?

Get a Comparative Market Analysis (CMA), a detailed Market Valuation

- \* Recent sales: Lightstone's latest property registrations show true sales values
- \* Location: Knysna Heights and Westhill boast epic lagoon views. Thesen Island offers marina life with private jetties. Where do you fit in?
- \* Features: Pools, solar installations, or modern kitchens boost value
- \* Condition: Polished, well-maintained, nothing to fix, homes always stand out

Lightstone scoop:

- \* R1.5 million to R3 million properties sell fastest, perfect for young professionals (45% of sales)

- \* Luxury estates (Pezula, Simola) draw 50+ and global buyers (25% of sales)
- \* Vacant stands: Knysna Heights, Sedgefield's Cola Beach, and Wilderness are hot (20% of listings)
- \* Sales velocity: Mid-range homes sell in 30 to 45 days, luxury estates 90 to 120 days

Online property valuation tools can miss attractive property views or home upgrades, etc. Get accurate information! Get a free CMA (Market Valuation) for Knysna, Sedgefield, Wilderness, or Mossel Bay, [email me!](#)

### Lightstone Data Unpacked

Lightstone's Knysna Town report is a gem:

- \* Property mix: 36% freehold, 31% sectional title, 33% estates (e.g., Pezula, Simola)
- \* Sales: R1.5 million to R3 million rules, with 1,053 listings in 2025
- \* Buyers: 36 to 49-year-olds lead (40%), 50+ love estates (35%), foreigners chase luxury (25%)
- \* Origins: 55% Gauteng professionals, 30% Western Cape retirees, 15% international
- \* Ownership: 8+ years, especially rentals or dual-living setups
- \* Amenities: Knysna's schools, mall, lagoons, and golf courses (Pezula, Simola, Knysna) add value
- \* Market trends: 7 to 9% annual growth, with sectional titles growing fastest (10% year-on-year)

### Nearby hotspots:

- \* Sedgefield: Affordable homes, retiree-friendly developments
- \* Wilderness: Scenic stands, eco-homes in demand
- \* Mossel Bay: Family homes, investment properties thrive here
- \* Rheenendal: Small holdings in huge demand, 15% of vacant land sales

Having this data helps you understand your property's true value.  
Want a full Lightstone report for your suburb? [Reply now!](#)

### Sole Mandate vs. Open Mandate

If you're selling, choose smart:

- \* Sole mandate: One agent, one plan. Clear ads. Create bidding wars for better offers. No commission drama. Hold your agent responsible
- \* Open mandate: Multiple agents race to sell first, causing: Messy messaging, Lowball offers in a rush, Confused buyers
- \* Dual mandate: Two competing agents. My RE/MAX network in Knysna, Sedgefield, Wilderness, and Mossel Bay plays nice. I also play with all the top agents in town and will never miss a buyer!

Lightstone tip: Consistent adverts hook serious buyers.  
Want my sole mandate checklist? Download the checklist [HERE](#)

## Should You Sell Privately?

Private sales sound tempting. Yes, you might save commission. But:

- \* No buyer perks: Buyers pay the same price, with no professional guidance. They miss out, and your sale could too
- \* Hidden costs: Adverts, photos, and legal fees pile up quickly
- \* Hassle: You handle showings, vet buyers, do the paperwork, etc
- \* Risks: Legal slip-ups can tank sales
- \* Non-emotional negotiation with a skilled estate agent

Many private sellers call agents after no luck with a sale.

With me as your appointed agent, you get:

- \* Global reach: RE/MAX's international network markets your home worldwide
- \* Buyer database: Access to RE/MAX's eager, vetted buyers
- \* Drone shots, Google Ads, legal smarts
- \* Principled negotiations with potential buyers

Private sale tip: Get a conveyancer early. Or let me run the show, grab my free

## Why RE/MAX Coastal is a great bet when you sell

I'm your Knysna go-to agent with:

- \* Local know-how: From Westhill's epic views to Thesen Island's marina charm
- \* Global power: RE/MAX's international network puts your property on the world stage
- \* Buyer database: Instant access to RE/MAX's ready-to-buy prospects
- \* Awards: RE/MAX Coastal won Best Estate Agency (Knysna & Plett 2024)
- \* Garden Route crew: Tight network ties in Sedgefield, Wilderness, Mossel Bay
- \* Digital flair: My marketing and Google Ads skills target the right buyers
- \* Proven track record in Knysna

Lightstone fact: 70% of RE/MAX sales come from referrals. Trust is our game.

[Email](#) me for a no-obligation chat!

## Make Your Property Pop Out From The Crowded Space

Buyers judge fast:

- \* Declutter: Clear spaces feel huge
- \* Store: Packed tidy storage areas
- \* Clean: Fresh smells, shiny windows
- \* Fix: Patch pet odors, messy gardens
- \* Stage: Cozy throws, fresh flowers work

Vacant stands: Clear weeds, mark boundaries clearly, flaunt your views (Knysna Heights, Paradise shines). Want my top 10 property staging tips?

## Referral Bonus Score R10,000!

Do you know someone selling in Knysna, Sedgefield, Wilderness, or Mossel Bay? Please send them my way. If I secure their mandate and sell, I'll pay you **R10,000** within one week of registration of that property.

Share this guide or connect them with me. Email [nick@remaxcoastal.co.za](mailto:nick@remaxcoastal.co.za) to refer!

## What buyers see and what sellers often miss

Buyers notice:

- \* dark, chilly rooms - light it up
- \* over-packed cupboards - stack them neatly
- \* pet smells - not everyone appreciated our extended family members
- \* messy gardens - do the best you can
- \* dusty & cluttered shelves
- \* do the small fixes... hinting at possible bigger issues
- \* Street appeal - what your home looks like from the street

Let me run the showings. I tailor tours to buyers.

Tip: Don't tag along with viewings, buyers need space to dream.

## Marketing copy and graphics that grab the buyer's attention

Buyers start their buying journey online.

My plan includes:

- \* Professional photos: Crisp, inviting shots
- \* Drone footage: Epic views from Knysna Heights or Wilderness areas
- \* Video reels: Social media clips that pop
- \* Google Ads: Hitting buyers seeking Garden Route properties
- \* RE/MAX database: Connecting to pre-qualified buyers fast

Lightstone nugget: Gauteng and Western Cape buyers rule. I target them with ads. Want a custom, no-obligation marketing plan? [email me now!](#)

## Decoding Purchase Offers (OTP's)

The highest offer isn't always the best.

Checklist:

- \* Cash buyers: Cash, pre-approved buyers close quickly
- \* Conditions: Conditional offers & buyers' bank approvals can stall a sale
- \* Fixtures: Be clear on what stays and what does not stay in the sale

A recent Belvedere sale crashed over a sentimental couch. Clear terms save the deal. I'll help you pick a winner. Do you have Offer To Purchase (OTP) questions? [Email me!](#)

## Why Some Homes Do Not Sell

Homes sit on the market when:

- \* Priced too high (buyers check online and think they cannot afford your home)
- \* Marketed poorly (bad photos, bad advert copy, no reach)

\* Momentum fades (stale listings lose buzz).

Ask about my strategy to sell a stale property

I've revived months-old listings with fresh photos, Google Ads, and RE/MAX's global reach to get the sale. A strategy for any specific home is crucial. No two homes are the same.

Strategic techniques are needed for homes sitting on the market for too long. Curious why your home's not selling? [Let's talk!](#)

## Timing Your Sale

Knysna's property market thrives year-round, but each season has its charm. Spring and summer bring a lively buzz with warm weather and high buyer traffic, as visitors flock to Knysna's beaches, lagoons, and vibrant events. Winter 2025 stands out for attracting serious buyers, those ready to make decisions, not just browse.

These buyers, often retirees or semigrants from Gauteng and Western Cape, seek cozy homes with fireplaces or view-heavy vacant stands in areas like Westhill and Paradise, where Knysna's stunning lagoon and forest vistas shine in the crisp winter light. Knysna's festivals keep the town electric, from the Knysna Oyster Festival (July 4 to 13, 2025), with its global draw of foodies and sports lovers, to the Knysna Forest Marathon (June 2025), pulling runners to the scenic trails. The Knysna Cycle Tour and Pink Loerie Mardi Gras add to the vibe, showcasing Knysna's diverse, international appeal.

These events keep Knysna on buyers' radars, boosting interest in properties. Lightstone data shows 651 listings (289 free-standing, 83 townhouses/apartments, 279 vacant stands, 29 farms/plots) in the greater Knysna in Aug 2025, proving year-round demand.

My targeted campaigns, leveraging RE/MAX's global reach, keep your property in front of the right buyers, no matter the season. [Ask me for a demo.](#)

## After Accepting an Offer

Next up:

- \* Buyers secure a bond to finance (7 to 15 days)
- \* I arrange, you provide electrical, entomologist, electric fence, solar, and compliance certificates
- \* Conveyancers handle transfer (8 to 12 weeks without hiccups)
- \* Cancel bonds early: Tell your bank about cancellation ahead to skip penalties

Early move-ins? Occupational rent applies. I'll keep you posted.

Need a conveyancer? You, the seller, choose... I've got top picks if needed!

## Your Moving Out Checklist

Get set for handover to the new owners

- \* Confirm occupation date if different from OTP dates
- \* Pack and label early
- \* Notify utilities suppliers (municipality, internet, security)
- \* Take meter readings
- \* Clean the property

- \* Hand over keys - your agent should take care of that
- \* Remember... Cancel bonds to avoid penalty fees

## After the Sale

Conveyancer wraps up payment and registration. Keep papers for SARS (e.g., capital gains). Are you buying next... or know someone curious?

Join my seasonal market updates, and get the monthly 'Knysna Property Pulse' newsletter. Subscribe [HERE!](#)

## Why Team Up with me and the RE/MAX Coastal Team?

I'm your Knysna local agent with:

- \* Street-smart insight: From Westhill's stunning views to Thesen Island's marina magic
- \* Global power: RE/MAX international network markets to buyers worldwide
- \* Buyer database: Access to RE/MAX eager, vetted buyers
- \* Proven wins: RE/MAX Coastal's 2024 Best Estate Agency award
- \* Garden Route crew: Strong ties with a network in Sedgefield, Wilderness, Mossel Bay
- \* Digital magic: Google Ads and drone footage make your property shine

Your property deserves a professional with integrity. Email or call 083 304 3697 for a free CMA (Market Valuation) or chat! Share with friends who may be curious about property values. Dig Deeper: [Email](#) me for a detailed, free, no-obligation Lightstone report on your street/suburb.

Let's Connect: Knysna's 2025 market is hot, find your property's value with RE/MAX Coastal!

Below is a Lightstone 'Knysna Town Report' with Knysna property insights for buyers and sellers. Need an in-depth street or suburb, or area Lightstone report? [Email](#) me to get it.

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Waterside Shopping Centre, Union St, Knysna Central, Knysna



Knysna Town Lightstone Property Report

**Scroll Down**



### Town Report

Knysna, Knysna | Western Cape



**Nick Davel**

# REPORT  
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## Town Details TOWN

Knysna, Western Cape

MUNICIPALITY

**Knysna**

PROVINCE

**Western Cape**



## Market Stock



- FREEHOLDS IN ESTATE  
**3241(25.95%)**
- SECTIONAL TITLES IN ESTATES  
**234(1.87%)**
- FREEHOLDS  
**7810(62.53%)**
- SECTIONAL TITLES  
**1205(9.65%)**

## Town Demographics

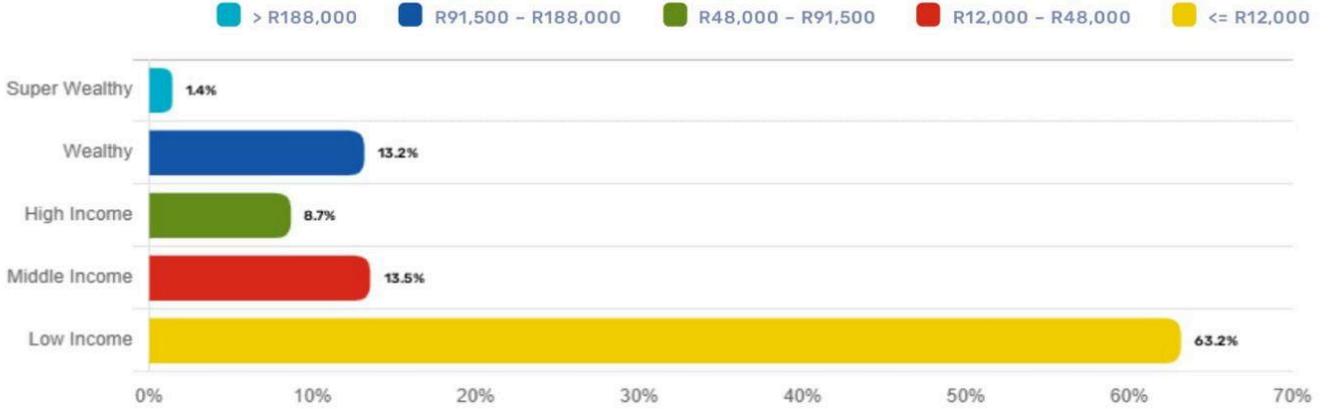
NUMBER OF ADULTS



NUMBER OF ECONOMICALLY ACTIVE INDIVIDUALS



### Estimated Wealth Bracket Distribution



## Period of Ownership

> 11 YEARS   8 - 10 YEARS   5 - 7 YEARS   < 5 YEARS

JUL 2024 - JUN 2025

### Existing Owners



JUL 2024 - JUN 2025

### Recent Sellers

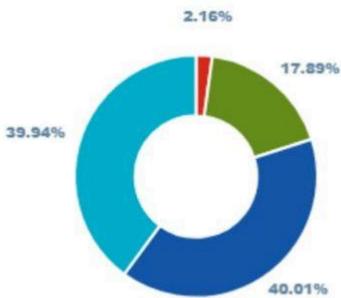


## Age of Owners

PENSIONER: > 65   MATURE: 50 - 64   MIDDLE AGED: 36 - 49   YOUTH/ADULT: 18 - 35

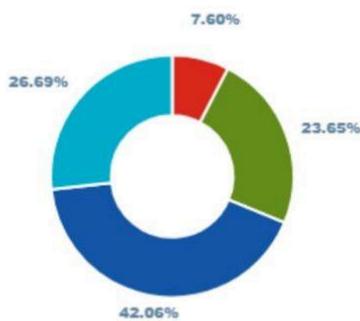
JUL 2024 - JUN 2025

### Stable Owners



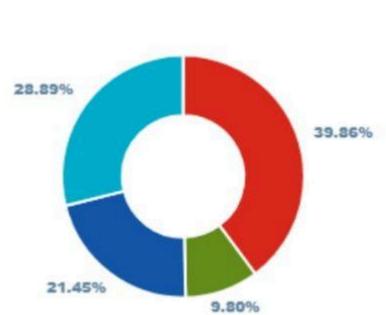
JUL 2024 - JUN 2025

### Recent Buyers



JUL 2024 - JUN 2025

### Recent Sellers



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**Lightstone**  
We simplify the complex

## Property Transfer Information

### Repeat Sales

Total Transfers	LAST 3 MONTHS			APR 2025 - JUN 2025			LAST 12 MONTHS			JUL 2024 - JUN 2025		
	COUNT	TOTAL VALUE	AVERAGE	COUNT	TOTAL VALUE	AVERAGE	COUNT	TOTAL VALUE	AVERAGE	COUNT	TOTAL VALUE	AVERAGE
<b>SS</b> SECTIONAL SCHEME <b>Developed</b>	22	R 42 828 000	R 1 946 727	97	R 162 124 750	R 1 671 389	137	R 489 289 859	R 3 571 458	568	R 2 058 590 531	R 3 624 279
LESS THAN R400 000	-	-	-	-	-	-	-	-	-	-	-	-
R400 000 - R800 000	1	R 730 000	R 730 000	5	R 3 400 000	R 680 000	1	R 730 000	R 730 000	5	R 3 400 000	R 680 000
R800 001 - R1 500 000	10	R 13 308 000	R 1 330 800	53	R 65 288 000	R 1 231 849	10	R 13 308 000	R 1 330 800	53	R 65 288 000	R 1 231 849
R1 500 001 - R3 000 000	8	R 18 060 000	R 2 257 500	33	R 69 466 750	R 2 105 053	8	R 18 060 000	R 2 257 500	33	R 69 466 750	R 2 105 053
GREATER THAN R3 000 000	3	R 10 730 000	R 3 576 666	6	R 23 970 000	R 3 995 000	3	R 10 730 000	R 3 576 666	6	R 23 970 000	R 3 995 000
<b>E</b> ESTATE <b>Developed Freehold</b>	43	R 195 721 259	R 4 551 657	157	R 856 030 456	R 5 452 423	43	R 195 721 259	R 4 551 657	157	R 856 030 456	R 5 452 423
LESS THAN R400 000	1	R 290 461	R 290 461	1	R 290 461	R 290 461	1	R 290 461	R 290 461	1	R 290 461	R 290 461
R400 000 - R800 000	4	R 2 485 000	R 621 250	4	R 2 485 000	R 621 250	4	R 2 485 000	R 621 250	4	R 2 485 000	R 621 250
R800 001 - R1 500 000	4	R 4 260 000	R 1 065 000	6	R 7 859 000	R 1 309 833	4	R 4 260 000	R 1 065 000	6	R 7 859 000	R 1 309 833
R1 500 001 - R3 000 000	10	R 23 274 798	R 2 327 479	41	R 100 040 198	R 2 440 004	10	R 23 274 798	R 2 327 479	41	R 100 040 198	R 2 440 004
GREATER THAN R3 000 000	24	R 165 411 000	R 6 892 125	105	R 745 355 797	R 7 098 626	24	R 165 411 000	R 6 892 125	105	R 745 355 797	R 7 098 626
<b>E</b> ESTATE <b>Developed Sectional Scheme</b>	11	R 47 138 000	R 4 285 272	37	R 147 617 995	R 3 989 675	11	R 47 138 000	R 4 285 272	37	R 147 617 995	R 3 989 675
LESS THAN R400 000	-	-	-	-	-	-	-	-	-	-	-	-
R400 000 - R800 000	-	-	-	1	R 575 000	R 575 000	-	-	-	1	R 575 000	R 575 000
R800 001 - R1 500 000	-	-	-	-	-	-	-	-	-	-	-	-
R1 500 001 - R3 000 000	3	R 8 750 000	R 2 916 666	14	R 36 144 997	R 2 581 785	3	R 8 750 000	R 2 916 666	14	R 36 144 997	R 2 581 785
GREATER THAN R3 000 000	8	R 38 388 000	R 4 798 500	22	R 110 897 998	R 5 040 818	8	R 38 388 000	R 4 798 500	22	R 110 897 998	R 5 040 818
<b>E</b> ESTATE <b>Land Only Freehold</b>	9	R 21 675 000	R 2 408 333	62	R 158 384 730	R 2 554 592	9	R 21 675 000	R 2 408 333	62	R 158 384 730	R 2 554 592
LESS THAN R400 000	-	-	-	-	-	-	-	-	-	-	-	-
R400 000 - R800 000	-	-	-	7	R 4 714 730	R 673 532	-	-	-	7	R 4 714 730	R 673 532
R800 001 - R1 500 000	3	R 3 075 000	R 1 025 000	34	R 38 695 000	R 1 138 088	3	R 3 075 000	R 1 025 000	34	R 38 695 000	R 1 138 088
R1 500 001 - R3 000 000	5	R 9 600 000	R 1 920 000	13	R 25 850 000	R 1 988 461	5	R 9 600 000	R 1 920 000	13	R 25 850 000	R 1 988 461
GREATER THAN R3 000 000	1	R 9 000 000	R 9 000 000	8	R 89 125 000	R 11 140 625	1	R 9 000 000	R 9 000 000	8	R 89 125 000	R 11 140 625
<b>P</b> FREEHOLD PROPERTY <b>Developed</b>	47	R 175 937 600	R 3 743 353	173	R 691 915 100	R 3 999 509	47	R 175 937 600	R 3 743 353	173	R 691 915 100	R 3 999 509
LESS THAN R400 000	6	R 1 263 600	R 210 600	17	R 3 073 600	R 180 800	6	R 1 263 600	R 210 600	17	R 3 073 600	R 180 800
R400 000 - R800 000	-	-	-	3	R 2 050 000	R 683 333	-	-	-	3	R 2 050 000	R 683 333
R800 001 - R1 500 000	5	R 5 965 000	R 1 193 000	8	R 9 715 000	R 1 214 375	5	R 5 965 000	R 1 193 000	8	R 9 715 000	R 1 214 375
R1 500 001 - R3 000 000	12	R 26 444 000	R 2 203 666	60	R 139 906 500	R 2 331 775	12	R 26 444 000	R 2 203 666	60	R 139 906 500	R 2 331 775
GREATER THAN R3 000 000	24	R 142 265 000	R 5 927 708	85	R 537 170 000	R 6 319 647	24	R 142 265 000	R 5 927 708	85	R 537 170 000	R 6 319 647



FREEHOLD  
PROPERTY

**Land Only**

	<b>5</b>	<b>R 5 990 000</b>	<b>R 1 198 000</b>	<b>42</b>	<b>R 42 517 500</b>	<b>R 1 012 321</b>
LESS THAN R400 000	-	-	-	1	R 30 000	R 30 000
R400 000 - R800 000	-	-	-	13	R 8 682 500	R 667 884
R800 001 - R1 500 000	26	R 5 990 000	R 1 198 000	26	R 30 255 000	R 1 163 653
R1 500 001 - R3 000 000	-	-	-	2	R 3 550 000	R 1 775 000
GREATER THAN R3 000 000	-	-	-	-	-	-

# First Time Registrations

Total Transfers	LAST 3 MONTHS		APR 2025 - JUN 2025	LAST 12 MONTHS		JUL 2024 - JUN 2025	
	COUNT	TOTAL VALUE	AVERAGE	COUNT	TOTAL VALUE	AVERAGE	
	23	R 5 455 337	R 237 188	118	R 30 175 174	R 255 721	

**SS** SECTIONAL SCHEME  
**Developed**

ESTATE	0	R 0	R 0	1	R 1 750 000	R 1 750 000
<b>E</b> Developed Freehold						
LESS THAN R400 000	-	-	-	-	-	-
R400 000 - R800 000	-	-	-	-	-	-
R800 001 - R1 500 000	-	-	-	-	-	-
R1 500 001 - R3 000 000	-	-	-	1	R 1 750 000	R 1 750 000
GREATER THAN R3 000 000	-	-	-	-	-	-

**E** ESTATE  
**Developed Sectional Scheme**

ESTATE	3	R 2 164 768	R 721 589	22	R 18 829 076	R 855 867
<b>E</b> Land Only Freehold						
LESS THAN R400 000	1	R 290 461	R 1	1	R 290 461	R 290 461
R400 000 - R800 000	1	R 574 307	R 1	10	R 5 752 115	R 575 211
R800 001 - R1 500 000	1	R 1 300 000	R 1	9	R 9 670 000	R 1 074 444
R1 500 001 - R3 000 000	-	-	-	2	R 3 116 500	R 1 558 250
GREATER THAN R3 000 000	-	-	-	-	-	-

**P** FREEHOLD PROPERTY  
**Developed**

FREEHOLD PROPERTY	20	R 3 290 569	R 164 528	94	R 8 706 098	R 92 618
<b>P</b> Developed						
LESS THAN R400 000	19	R 490 569	R 25 819	92	R 2 906 098	R 31 588
R400 000 - R800 000	-	-	-	-	-	-
R800 001 - R1 500 000	-	-	-	-	-	-
R1 500 001 - R3 000 000	1	R 2 800 000	R 2 800 000	2	R 5 800 000	R 2 900 000
GREATER THAN R3 000 000	-	-	-	-	-	-

**P** FREEHOLD PROPERTY  
**Land Only**

FREEHOLD PROPERTY	0	R 0	R 0	1	R 890 000	R 890 000
<b>P</b> Land Only						
LESS THAN R400 000	-	-	-	-	-	-
-	-	-	-	-	-	-
R400 000 - R800 000	-	-	-	-	-	-
-	-	-	-	-	-	-
R800 001 - R1 500 000	-	-	-	-	-	-
-	-	-	-	-	-	-
1	R 890 000	R 890 000				

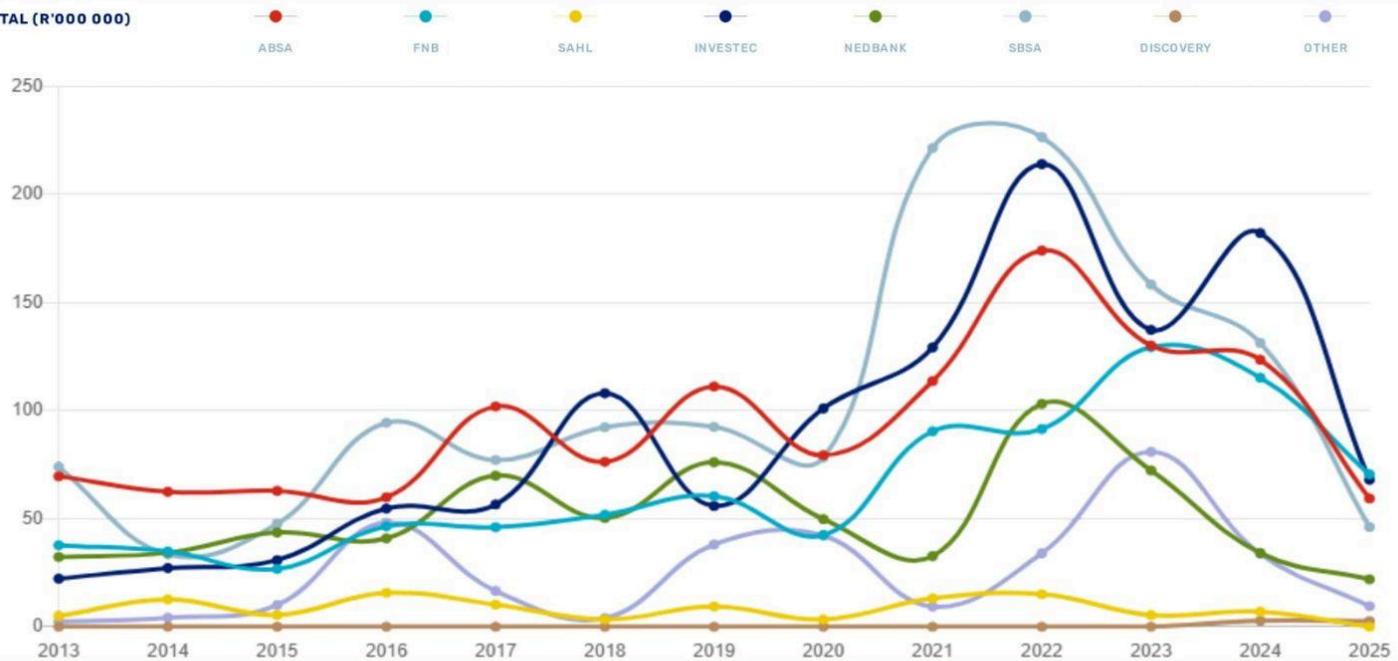
R1 500 001 - R3 000 000

GREATER THAN R3 000 000

**Important:** The data used in Lightstone's aggregated reports (Town, Suburb, Sectional Scheme and Estate reports) and market analysis tools reflect the trends in developed residential homes. Non-arm's length, non-residential sales, potential vacant land sales, sectional title garage sales and extreme outliers have been removed in order to provide the most accurate indication of true developed home sales. Should you require the full list of transfers in an area with no exclusions, please refer to the Transfer Report.

## Lending By Institution

TOTAL (R'000 000)



## Suburbs

B

Belvidere Estate

Blaricum Heights

Bongani

Brenton on Lake

Brenton on Sea

C

Concordia

Concordia West

Coney Glen

Costa Sarda

D

Dam se Bos

E

Eastford

Eastford Country Estate

Eastford Downs

Eastford Glen

F

Featherbed

Fernwood

Fishers Haven

Flenters

Fraaisig

G

Green Pastures

Greenfields

H

Heuwelkruin

Hornlee East

Hornlee West

Hunters Estate

Hunters Home

J

Joodse Kamp

K

Kanonkop

Khayalethu

Knysna Central

Knysna Heights

Knysna Industrial

Knysna Remainder

L

Leisure Isle

Lelieskloof

N

Narnia

Nekkies

Noetzie

O

Old Place

P

Paradise

Pezula Golf Estate

Pezula Private Estate

R

Rexford

Rhobololo

Rykmanshoogte

S

Simola Golf Estate

T

The Heads

The Point

Thesen Island

U

Upper Old Place

W

Welbedacht

Westford Bridge

Westhill

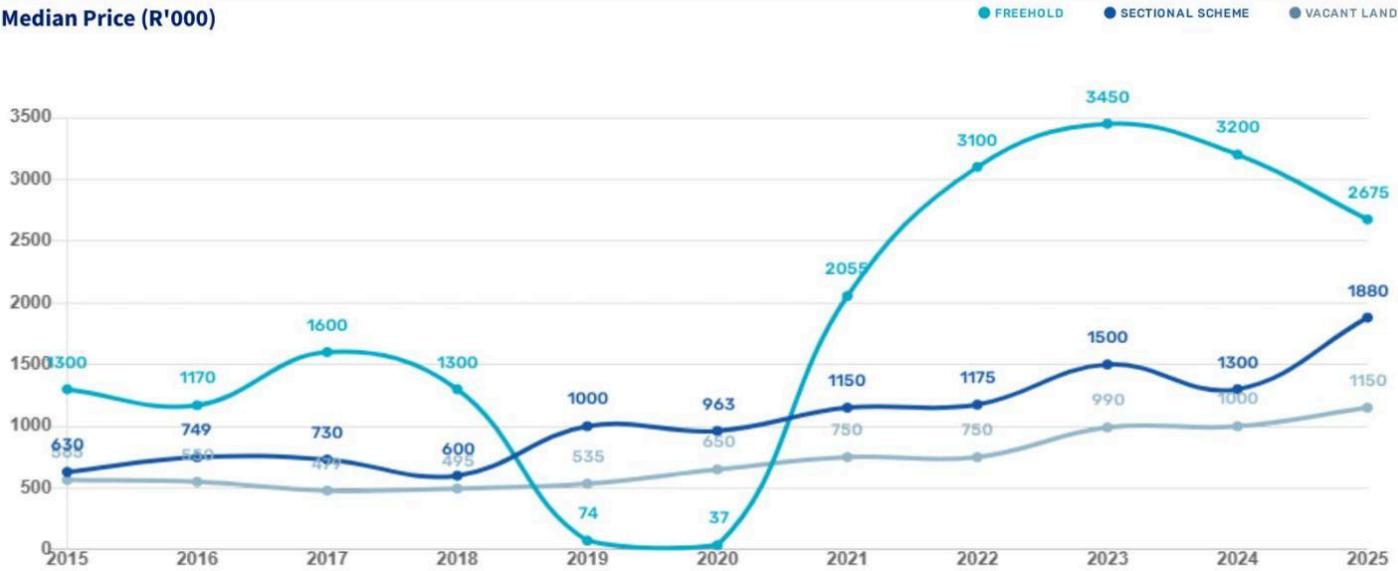
White Location

X

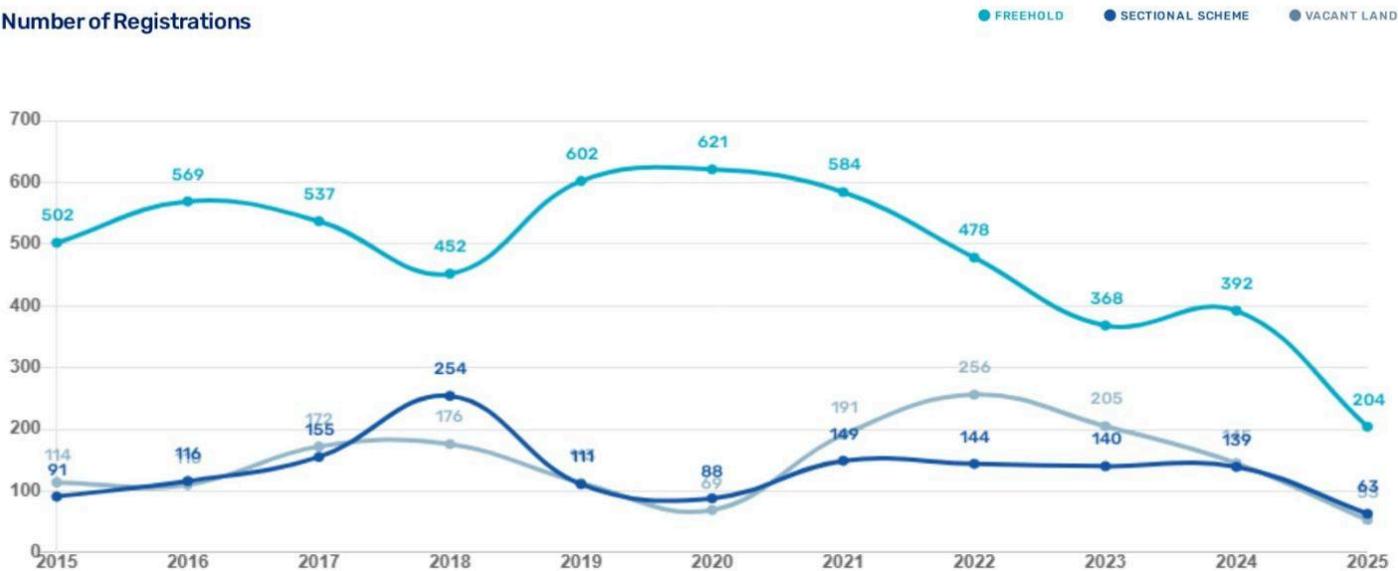
Xolweni

## Trends

### Median Price (R'000)



### Number of Registrations



**Important:** The data used in Lightstone's aggregated reports (Town, Suburb, Sectional Scheme and Estate reports) and market analysis tools reflect the trends in developed residential homes. Non-arm's length, non-residential sales, potential vacant land sales, sectional title garage sales and extreme outliers have been removed in order to provide the most accurate indication of true developed home sales. Should you require the full list of transfers in an area with no exclusions, please refer to the Transfer Report